

7th of November 2024
Frankfurt am Main

Lupus alpha Investment Fokus Chemie macht Zukunft

Wacker Chemie AG

Dr. Tobias Ohler, CFO

WACKER: FACTS & FIGURES

€6.4bn

Sales in 2023

€824m

EBITDA in 2023

13%

EBITDA margin in 2023

16,378

Employees



WACKER: SALES BY SEGMENT AND MARKET POSITION

POLYSILICON
No. 1 in semi

SILICONES
No. 2

POLYMERS
No. 1

OTHERS

BIOSOLUTIONS
Leading in niches



WACKER: KEY END MARKETS

SILICONES



Key markets:

- ▶ Construction
- ▶ Industry & Automotive
- ▶ Additives
- ▶ Consumer
- ▶ Health & Care

POLYMERS



Key markets:

- ▶ Construction
- ▶ Consumer & Industrial

BIOSOLUTIONS



Key markets:

- ▶ BioPharma
- ▶ BioIngredients
- ▶ Life Sciences

POLYSILICON



Key markets:

- ▶ Semiconductor
- ▶ PV Solar

PATH TO €10BN IN SALES IN 2030: KEY DRIVERS

Megatrends

Pull from: Sustainability, Smart Construction, Health & Wellbeing, Digitalization



Portfolio management

Focus on high-value-add specialty solutions



Innovation

Bespoke solutions for existing, new and future customer applications



Regionalization

Global production and technical center setup



SUSTAINABILITY DRIVES DEMAND

Product portfolio

2/3 of sales with resource saving technologies



We enable customers to develop sustainable products

Innovative solutions that improve the performance of key CO₂ saving technologies in:

- Smart construction
 - E-mobility
 - Wind & solar renewable energy
 - Bioingredients
 - Digitalization
-

We enable customers to achieve their own sustainability goals

MEGATREND: DIGITALIZATION PULL

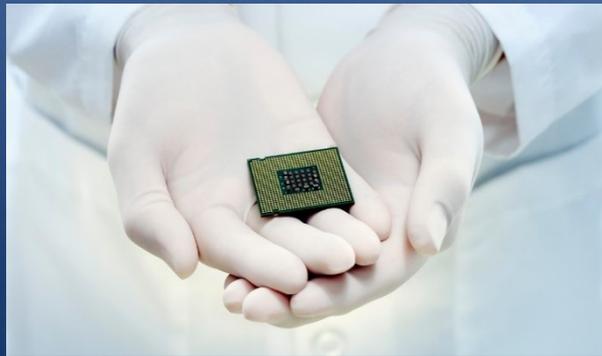
POLYSILICON: EVERY SECOND CHIP RUNS ON WACKER



Connectivity



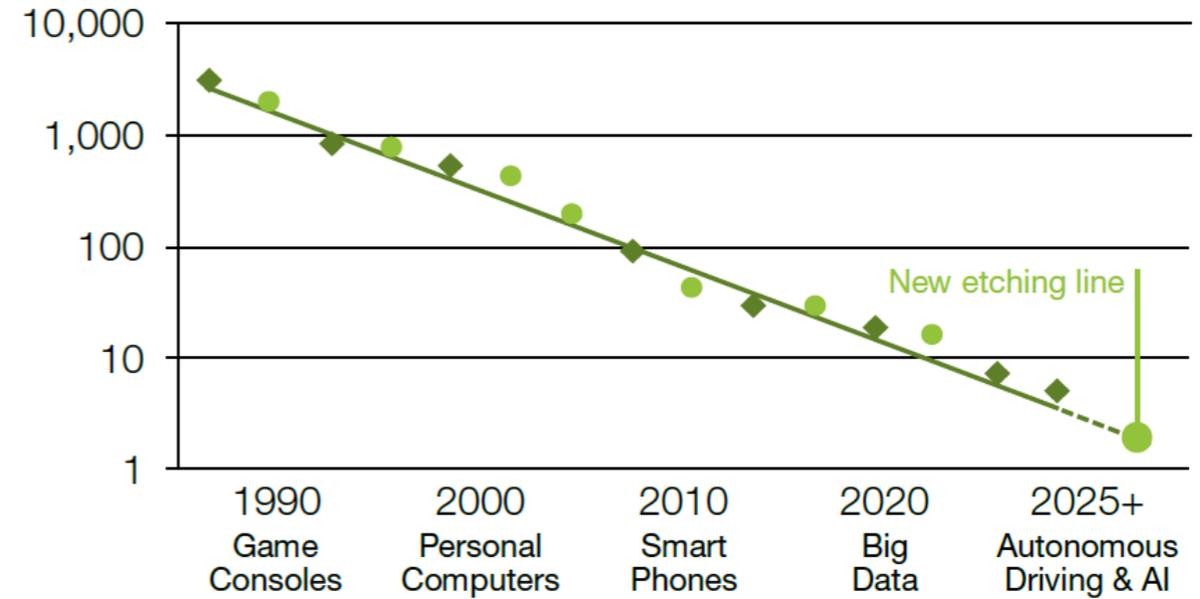
Industry 4.0



Artificial Intelligence

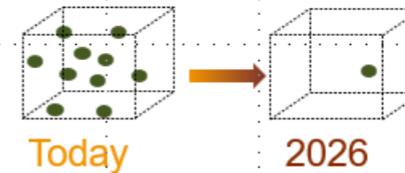


E-mobility



◆ Leading-edge technology node [nm] ● Purity WACKER polysilicon [pptw]

10x purity, e.g. Iron



Supported by:



on the basis of a decision by the German Bundestag



Sponsored by Bavarian Ministry of Economic Affairs, Regional Development and Energy



IPCEI Microelectronics and Communication Technologies



Funded by the European Union NextGenerationEU

SILICONES: ENABLING ELECTRONIC PRODUCTS



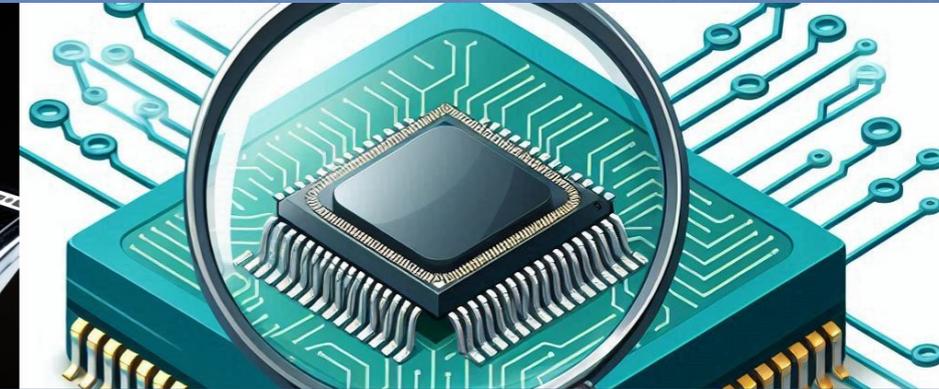
Dome encapsulants

New solutions for premium high-resolution mini-LED TVs



Optical bonding

Superior optical stability for automotive & wearable displays



Electronic chemicals

High-purity chemicals essential for high-performance chips

POLYMERS: DRIVING NEW CONSTRUCTION METHODS



Tile adhesives

Transformation from thick-bed to thin-bed CTA¹



Skim coat

High quality, long lasting & easy-to-apply finishes



3D printing concrete

Printing buildings or construction components

1) CTA = Cementitious Tile Adhesive

MEGATREND: HEALTH & WELLBEING PULL

BIOSOLUTIONS: SUPPORTING ADVANCED MEDICINE



CDMO with a proven record:

Technologies for recombinant proteins, live microbials, pDNA, mRNA and LNP formulation

Part of German Pandemic Preparedness Program



OUR 2030 TARGETS: ADAPTING TO CHANGING MARKET CONDITIONS



Group 2030 Targets

Sales: > €10bn



Focus on margin / mix over volume

ROCE: 2x Cost of Capital



EBITDA Margin: >20%



CO2e: -50% Emissions



LOWER CHEMICAL PRODUCTION IN EUROPE & VOLUMES SHIFTED TO CHINA SINCE OUR CMD IN 2022

Geopolitical Tensions



Chemicals Recession



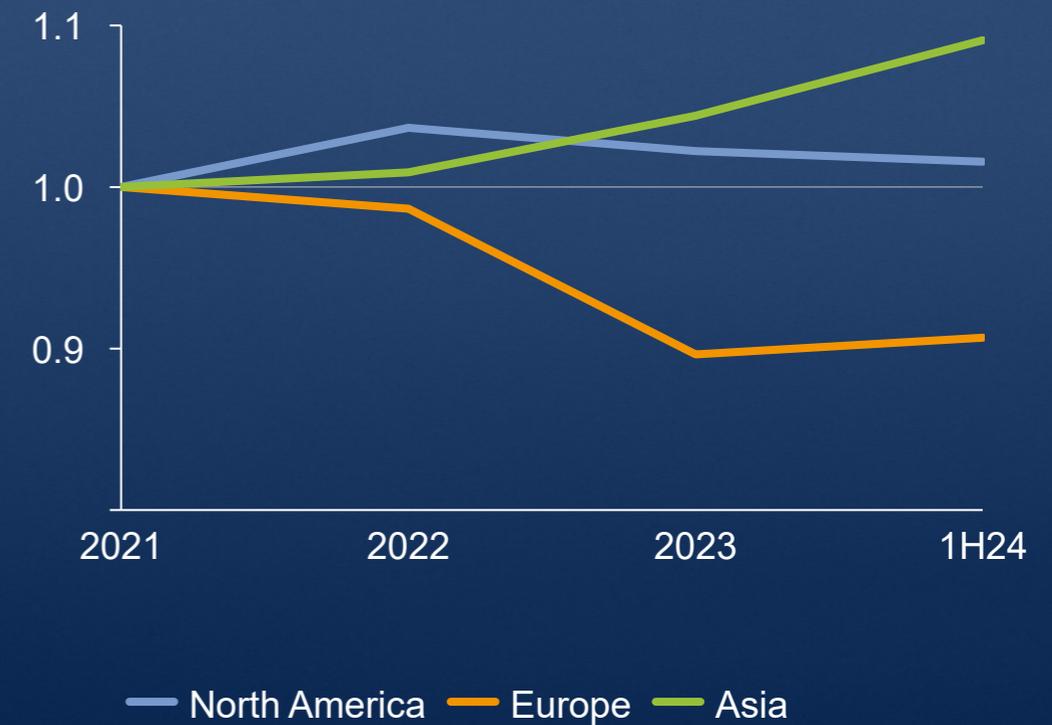
Supply Chain Disruptions



Biotech Funding Downturn



DEVELOPMENT OF CHEMICAL PRODUCTION



Source: ACC CPRI (American Chemistry Council, Chemical Production Regional Index, 2021 = 1.0)

IN A WEAK ENVIRONMENT – WE FOCUS ON 3 AREAS

We Invest In Growth & Innovation

- Capacity growth
- Application development
- Projecting know-how

We Improve Our Sustainability Profile

- Share of sustainable products
- Reducing emissions
- Certifying suppliers

We Improve Our Resilience

- Sales risks
- Supply risks
- Cost risks
- Financial Resilience

KEY CHALLENGES FOR THE CHEMICAL INDUSTRY

Growth & Innovation

- Regionalization
- Specialties
- Role of China

Sustainability

- Industry Transition
- EU Taxonomy
- CO₂ Pricing

Resilience

- Energy costs
- Raw Material Volatility
- Geopolitics

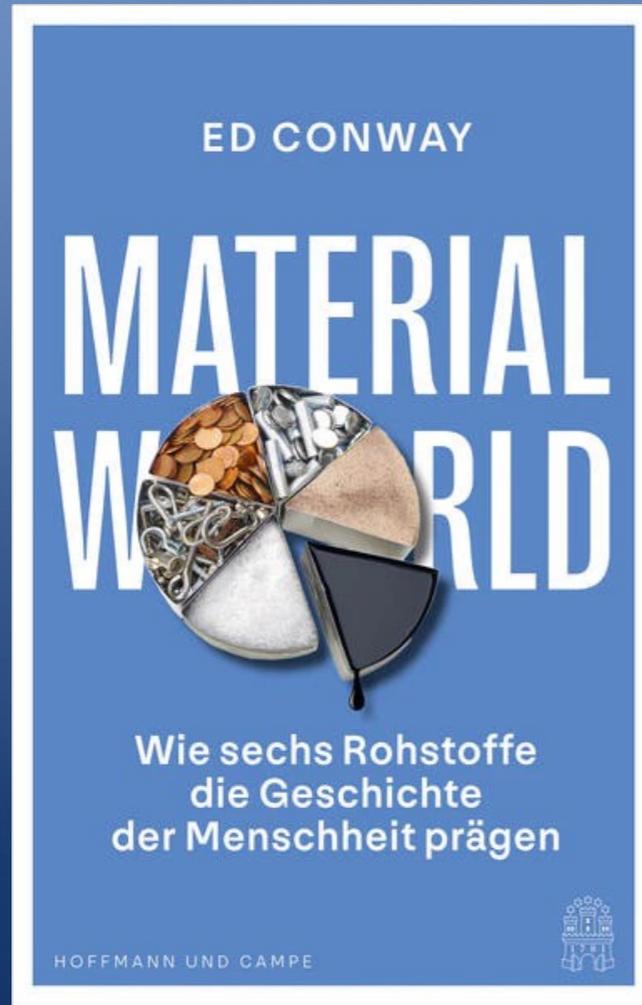
WACKER



CREATING
TOMORROW'S
OUR SOLUTIONS
MAKE A BETTER WORLD
FOR GENERATIONS

THANK YOU FOR YOUR ATTENTION!

BONUS: BUCHTIPP



Nominiert für den Deutschen Wirtschaftsbuchpreis 2024

Sand, Eisen, Salz, Öl, Kupfer und Lithium: Diese auf den ersten Blick unscheinbaren, aber magischen Materialien haben über das Schicksal und den Wohlstand von Imperien entschieden, Zivilisationen hervorgebracht und zerstört sowie unsere Gier und unseren Erfindungsreichtum über Jahrtausende hinweg genährt. Doch die Geschichte dieser unbesungenen Helden ist noch lange nicht zu Ende erzählt, der Kampf um ihre Kontrolle wird unsere Zukunft maßgeblich bestimmen. Denn diese Rohstoffe bilden das Gerüst unserer modernen Welt: Sauberes Trinkwasser, Elektrizität, lebenswichtige Impfstoffe und auch eine ökologische Wende wären ohne sie nicht vorstellbar. Ed Conway geht in diesem Buch der Geschichte und Zukunft unserer menschlichen Zivilisation auf neue Weise buchstäblich auf den Grund.

Quelle: [Hugendubel.de](https://www.hugendubel.de)

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Financial Calendar

03/12/25 FY 2024 Results

04/30/25 Q1 2025 Results

07/31/25 Q2 2025 Results

10/30/25 Q3 2025 Results

Additional Information



ISIN
WKN
Deutsche Börse

DE000WCH8881
WCH888
WCH

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